



# ACCESS

## Creating More Equitable Entry Into Real Estate

CAPITAL DEPLOYMENT | TECHNICAL SUPPORT | CAPACITY BUILDING

### About ACCESS

CPC's ACCESS (Acquiring Capital and Capacity for Economic Stability and Sustainability) initiative provides capital and technical support to developers and real estate entrepreneurs who have been historically and systemically excluded from traditional financial opportunities. ACCESS focuses on helping these developers grow sustainable businesses and participate more fully in community development by offering innovative solutions.

To date, the ACCESS initiative has provided capital and technical support to developers and entrepreneurs for multifamily projects locally and nationwide. This capital has been used for pre-development, acquisition, construction, rehabilitation, bridge financing, equity investments, and more.

Since 2020, \$40 million of CPC's balance sheet capital committed to this effort has leveraged more than **\$850 million invested in ACCESS developer-lead projects.**

In addition to capital support, ACCESS offers **education and training opportunities** through roundtable discussions, panels, training courses, and informational presentations on a host of topics. ACCESS also seeks to create and foster relationships with government partners and other private and nonprofit organizations to leverage shared resources, create new programs, and engage in policy discussions to help create positive change and level the playing field.

### ACCESS Pillars



**Invest**



**Advocate**



**Innovate**



**Educate**

### Unmatched Service with a Social Impact

A loan with CPC supports our mission and 50 years of impact in communities, which includes:



**\$850 Million Invested**

with ACCESS developers since 2020



**16,000 Sustainable Units**

financed



**Homes Created or Preserved**

for 1.2 million people

- **\$16B of mission-driven capital over 50 years**
- **AA- S&P Rating with a Stable Outlook**
- **\$323M Net Assets**
- **\$23M Net Income**
- **\$11.7B Assets Under Management**



# Overview of Terms

<b>Loan Amounts</b>	Individual loans and investments range from \$250,000-\$15 million
<b>Markets</b>	Locally and Nationally
<b>Customers</b>	Real Estate entrepreneurs who identify as being historically and systemically excluded from economic opportunities who seek to own and operate real estate in communities that CPC serves.
<b>Products</b>	<ul style="list-style-type: none"> <li>• New Construction Loans</li> <li>• Construction Preservation Loans</li> <li>• Permanent Loans</li> <li>• Equity Investments</li> </ul>

## CPC ACCESS Incubator

CPC ACCESS offers a comprehensive real estate training series to multifamily real estate entrepreneurs who identify as being historically and systemically excluded from economic opportunities. These virtual trainings cover the real estate development process from project selection to closing and converting a loan, and offer opportunities for networking and one-on-one development support.



**250+ Graduates to Date**



## CPC ACCESS Project Spotlight

### A Husband and Wife Team Revitalizing Main Street and Realizing a Dream

CPC ACCESS Incubator graduates Garfield and Shereen Salmon worked with CPC to finance the renovation of a long-vacant property, transforming it into a mixed-use building that became five new rental apartments and ground-floor commercial space, where the couple is now fulfilling a longtime ambition to operate a café and catering business. While the Salmon's have residential real estate experience, this is the largest renovation project that the couple has completed.

**\$465,000 Construction and Permanent Loan | Poughkeepsie, NY**

**Connect with CPC ACCESS**



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