| <u>2023</u> <u>CPC Construction Loans Sustainability Summary (in \$000's)</u> | | | | | | | |
|--|---------|----------|-------------|-----------|--|--|--|
| Loan Categories | UPB | % of UPB | Commitments | % of Comm | | | |
| Energy Efficiency + Affordable Housing | 202,971 | 48% | 282,770 | 42% | | | |
| Affordable Housing | 115,693 | 20% | 210,554 | 32% | | | |
| Energy Efficiency | 46,766 | 8% | 82,434 | 12% | | | |
| Sustainability Loans | 365,430 | 86% | 575,758 | 86% | | | |
| Other Housing Loans | 59,756 | 14% | 91,628 | 14% | | | |
| Total Construction Loans (Excl. Grants) | 425,186 | 100% | 667,386 | 100% | | | |

| <u>2022</u> CPC Construction Loans Sustainability Summary (in \$000's) | | | | | | | |
|---|---------|----------|-------------|-----------|--|--|--|
| Loan Categories | UPB | % of UPB | Commitments | % of Comm | | | |
| Energy Efficiency + Affordable Housing | 222,101 | 52% | 297,035 | 42% | | | |
| Affordable Housing | 107,754 | 25% | 202,398 | 29% | | | |
| Energy Efficiency | 43,434 | 10% | 91,548 | 13% | | | |
| Sustainability Loans | 373,289 | 88% | 590,980 | 84% | | | |
| Other Housing Loans | 51,536 | 12% | 115,659 | 16% | | | |
| Total Construction Loans (Excl. Grants) | 424,826 | 100% | 706,639 | 100% | | | |

CPC Mortgage Lending Activity (in Millions)

| Loan Type | 2023 | | 2022 |
|---------------------|------|---------|-----------------|
| Construction Volume | \$ | 304,712 | \$ 416,389 |
| Permanent Volume | \$ | 38,453 | \$ 36,383 |
| Agency Volume | \$ | 169,552 | \$ 560,518 |
| Total | \$ | 512,717 | \$ 1,013,290 |

CPC Loan Portfolio - Loan Type

| Loan Type | 2023 % of B/S Loan Portfolio | 2022 % of B/S Loan Portfolio |
|------------------|---------------------------------|---------------------------------|
| Construction | 91% | 83% |
| Permanent | 6% | 9% |
| Other Loan Types | 3% | 8% |

| CPC Loan Programs | | | | | |
|-------------------------|--------------------------------------|---|---------------------------------|---------------------------------|--|
| Loan Type Loan Investor | | Loan Program | 2023 % of B/S Loan Portfolio | 2022 % of B/S Loan Portfolio | |
| Construction | CPC | Construction Loans | 74% | 69% | |
| Construction | CPC | Supportive Housing | 2% | 2% | |
| Construction | СРС | Construction Loans without a Pre-Committed Fixed Interest Rate | 14% | 12% | |
| Construction | СРС | Small Project Affordable Rental Construction ("SPARC") | 0% | 0% | |
| Permanent | Freddie Mac | Conventional | 0% | 0% | |
| Permanent | Freddie Mac | Small Balance Loan ("SBL") | 1% | 3% | |
| Permanent | Freddie Mac | Targeted Affordable Housing ("TAH") | 0% | 0% | |
| Permanent | Fannie Mae | Affordable Housing Preservation ("MAH") | 0% | 0% | |
| Permanent | Fannie Mae | Small Loans Program | 0% | 0% | |
| Permanent | FHA | 221(d)(4) | 0% | 0% | |
| Permanent | FHA | 223(f) | 0% | 0% | |
| Permanent | Pension Funds | Straight to Permanent | 0% | 0% | |
| Permanent | FDIC-Insured Banking Institutions | CPC Direct | 3% | 3% | |
| Permanent | CPC | NY Forward | 0% | 0% | |
| Permanent | CPC | CPC Permanent Loan | 2% | 3% | |
| Other | CPC | Acquisition and Pre-Development Loans | 1% | 3% | |
| Other | CPC | Bridge to Permanent of a Cash Flowing Stabilized Property | 2% | 4% | |
| Other | CPC | Subordinate Loans | 0% | 0% | |
| Other | CPC | Grants | 1% | 1% | |

| June 30, 2023 | Number of Loans | CPC Share | | Participant Share * | | Total |
|---|--------------------|---------------|---|------------------------|---|------------|
| Construction loans: | | | | | | |
| Rental project: | | | | | | |
| CPC wholly-owned | 115 | \$ 322,438 | - | \$- | - | \$ 322,438 |
| Pari-passu participation | 21 | 103,240 | - | 340,641 | - | 443,881 |
| Total rental properties | 136 | 425,678 | - | 340,641 | - | 766,319 |
| For Sale Project: | | | | | | |
| CPC wholly-owned | 11 | 9,875 | - | - | - | 9,875 |
| Pari-passu participation | 1 | 46 | - | 3,548 | - | 3,594 |
| Total for sale projects | 12 | 9,921 | - | 3,548 | - | 13,469 |
| Total construction loans | 148 | 435,599 \$ | - | 344189 \$ | - | 779,788 |
| Permanent loans: | | | | | | |
| Mortgage loans | 161 | 58,902 \$ | - | 2,951 \$ | - | 61,853 |
| Freddie Mac loans prior to securitization | 3 | - | - | 6,912 | - | 6,912 |
| Pledged under collateral trust notes | 76 | 29 | - | 19,627 | - | 19,656 |
| Sold with 3% risk retained | 5 | 58 | - | 3,011 | - | 3,069 |
| Total permanent loans | 245 | 58,989 | - | 32,501 | - | 91,490 |
| Investment in construction and mortgage loans | 393 | 494,588 | | 376,690 | - | 871,278 |
| Allowance for loan losses | | (22,783) \$ | - | (880) \$ | - | (23,664) |
| Investment in mortgage loans, net | | \$ 471,805 \$ | - | \$ 375,810 \$ | - | \$ 847,614 |

| June 30, 2022 | Number of Loans | CPC Share | Participant Share * | Total |
|---|--------------------|------------|------------------------|------------|
| Construction loans: | | | | |
| Rental project: | | | | |
| CPC wholly-owned | 118 | \$ 343,788 | \$ - | \$ 343,788 |
| Top loss participations | 1 | 537 | 1,606 | 2,143 |
| Pari-passu participation | 19 | 66,584 | 280,560 | 347,144 |
| Total rental properties | 138 | 410,909 | 282,166 | 693,075 |
| For Sale Project: | | | | |
| CPC wholly-owned | 2 | 4,022 | - | 4,022 |
| Pari-passu participation | 1 | 1,457 | 7,144 | 8,601 |
| Total for sale projects | 3 | 5,479 | 7,144 | 12,623 |
| Total construction loans | 141 | 416,388 | 289,310 | 705,698 |
| Permanent loans: | | · | | |
| Mortgage loans | 189 | 36,301 | 3,528 | 39,829 |
| Freddie Mac loans prior to securitization | 11 | - | 20,593 | 20,593 |
| Pledged under collateral trust notes | 73 | 33 | 21,792 | 21,825 |
| Sold with 3% risk retained | 6 | 80 | 4,049 | 4,129 |
| Total permanent loans | 279 | 36,414 | 49,962 | 86,376 |
| Investment in construction and mortgage loans | 420 | 452,802 | - 339,272 | 792,074 |
| Allowance for loan losses | | (13,825) | (802) | (14,627) |
| Investment in mortgage loans, net | | \$ 438,977 | \$ 338,470 | \$ 777,447 |

| CPC Allowance for Loan Los | sses (in \$000's) |
|----------------------------|-------------------|
|----------------------------|-------------------|

| | <u>6/30/2023</u> | <u>6/30/2022</u> |
|--|------------------|------------------|
| Loan loss reserve balance, beginning of the year | \$ 14,627 | \$ 13,859 |
| Provision for loan losses | 9,063 | 1,118 |
| Provision for loan losses (grants) | 14 | 144 |
| Charge-offs | (40) | (494) |
| Loan loss reserve balance, end of the year | \$ 23,664 | \$ 14,627 |
| Investment in mortgage loans | 871,278 | 792,075 |
| Charge-offs | 40 | 494 |
| Charge-off rate | 0.00% | 0.06% |

CPC Delinquency Summary (in \$000's)

| CPC | <u>30-89 Days</u> <u>DQ - CPC</u> | <u>90+ Days</u> DQ - CPC | <u>Total DQ</u> Loans | <u>Total</u> <u>Current</u> <u>Loans</u> | <u>Total Loan</u> Portfolio |
|-----------------------------------|---|---|---|--|--|
| Construction Loan Permanent Loans | \$ 15,045 11 | 45,557 22,886 | 60,602 22,897 | 374,997 36,064 | 435,599 58,961 |
| Total CPC | 15,056 | 68,443 | 83,499 | 411,061 | 494,560 |
| | 30-89 Days | 90+ Days | | Total | |
| Particpant | DQ - | DQ - | <u>Total DQ</u> Loans | Current | <u>Total Loan</u> Portfolio |
| Particpant Construction Loan | | | <u>Total DQ</u> <u>Loans</u> 40,941 | | <u>Total Loan</u> <u>Portfolio</u> 344,189 |
| • | <u>DQ -</u> Participant | <u>DQ -</u> Participant | Loans | <u>Current</u> Loans | Portfolio |
| Construction Loan | <u>DQ -</u> <u>Participant</u> 26,338 | <u>DQ -</u> <u>Participant</u> 14,603 | <u>Loans</u> 40,941 | Current Loans 303,248 | <u>Portfolio</u> 344,189 |

2022 CPC Delinquency Summary (in \$000's)

| СРС | <u>30-89 Days</u> <u>DQ - CPC</u> | <u>90+ Days</u> DQ - CPC | <u>Total DQ</u> Loans | <u>Total</u> Current Loans | <u>Total Loan</u> <u>Portfolio</u> |
|-------------------|---|---|--------------------------|---|---------------------------------------|
| Construction Loan | \$ 2,420 | 14,240 | 16,660 | 399,731 | 416,391 |
| Permanent Loans | 20 | 65 | 85 | 36,293 | 36,378 |
| Total CPC | 2,440 | 14,305 | 16,745 | 436,024 | 452,769 |
| Particpant | <u>30-89 Days</u> <u>DQ -</u> Participant | <u>90+ Days</u> <u>DQ -</u> Participant | <u>Total DQ</u> Loans | <u>Total</u> <u>Current</u> Loans | <u>Total Loan</u> Portfolio |
| Construction Loan | 50,818 | 37,845 | 88,663 | 200,646 | 289,309 |
| Permanent Loans | 4,319 | 767 | 5,086 | 44,909 | 49,995 |
| Total Participant | 55,137 | 38,612 | 93,749 | 245,556 | 339,305 |
| TOTAL | \$ 57,577 | 52,917 | 110,494 | 681,580 | 792,074 |

CPC Portfolio Credit History (in \$000's)

| | Passed | Criticized | <u>Total Loan</u> |
|--------------------|---------------|-------------------|-------------------|
| | Loans | Loans | <u>Portfolio</u> |
| CPC | | | |
| Construction Loans | \$ 382,253 | 53,346 | 435,599 |
| Permanent Loans | 37,577 | 21,412 | 58,989 |
| Total CPC | \$ 419,830 | 74,758 | 494,588 |
| | | | |
| Participant | | | |
| Construction Loans | \$ 322,068 | 22,121 | 344,189 |
| Permanent Loans | 32,501 | - | 32,501 |
| Total Participant | \$ 354,569 | 22,121 | 376,690 |
| | | | |
| TOTAL | \$ 774,399 | 96,879 | 871,278 |
| | | | |

<u>2022</u> CPC Portfolio Credit History (in \$000's)

| | Passed CriticizedTotal Loan | | | |
|--------------------|-----------------------------|--------------|------------------|--|
| | <u>Loans</u> | <u>Loans</u> | <u>Portfolio</u> | |
| CPC | | | | |
| Construction Loans | \$ 360,665 | 55,724 | 416,389 | |
| Permanent Loans | 36,414 | - | 36,414 | |
| Total CPC | \$ 397,079 | 55,724 | 452,803 | |
| | | | | |
| Participant | | | | |
| Construction Loans | \$ 263,445 | 25,867 | 289,312 | |
| Permanent Loans | 49,960 | - | 49,960 | |
| Total Participant | \$ 313,405 | 25,867 | 339,272 | |
| | | | | |
| TOTAL | \$ 710,484 | 81,591 | 792,075 | |
| | | | | |

CPC Summary of Revenues (in \$000's)

| | 2023 | 2022 |
|--|--------|----------|
| Interest and investment income, net | 13,849 | 13,838 |
| Servicing fee income | 11,283 | 11,950 |
| Commitment fee income | 3,942 | 8,202 |
| Income from equity investments | 30,840 | 11,888 |
| HPD/HCR grant income | 1,002 | 413 |
| Other income | 2,543 | (27,245) |
| Subtotal | 63,459 | 19,046 |
| Mortgage Servicing Rights income (noncash) | 3,098 | (1,309) |
| Total | 66,557 | 17,736 |

CPC Summary of Revenues (in \$000's)

| | 2022 | 2021 |
|--|----------|--------|
| Interest and investment income, net | 13,983 | 18,054 |
| Servicing fee income | 11,950 | 11,003 |
| Commitment fee income | 8,202 | 9,133 |
| Income from equity investments | 11,888 | 22,878 |
| HPD/HCR grant income | 413 | 101 |
| Other income | (27,391) | 23,522 |
| Subtotal | 19,045 | 84,691 |
| Mortgage Servicing Rights income (noncash) | (1,309) | 4,378 |
| Total | 17,736 | 89,069 |

CPC Cash and Cash Equivalents, Restricted Cash and Investments (in \$000's)

| | 2023 | 2022 |
|---|-----------------|-----------------|
| Assets | | |
| Cash and cash equivalents | \$ 28,529 | \$ 22,615 |
| Restricted cash | 341,799 | 434,530 |
| Current receivables | 227,683 | 63,706 |
| Investment in Unrestricted Investment Portfolio | 142,482 | 133,347 |
| | \$ 740,493 | \$ 654,199 |
| Liquidity | | |
| Cash and cash equivalents | \$ 28,529 | \$ 22,615 |
| Restricted cash | 9,411 | 40,760 |
| Current receivables | 5,770 | 4,400 |
| Investment in Unrestricted Investment Portfolio | 123,920 | 115,188 |
| Accumulated voluntary payments on SPE1 | 56,850 | 122,350 |
| | \$ 224,480 | \$ 305,313 |
| Current Assets | | |
| Cash and cash equivalents | \$ 28,528.68 | \$ 22,615.31 |
| Restricted cash | 9,411 | 40,760 |
| Current receivables | 5,770 | 4,400 |
| | \$ 43,710 | \$ 67,775 |
| Current Liabilities | | |
| Notes payable | \$ 9,411.28 | \$ 30,245.57 |
| Other liabilities | 24,453 | 24,444 |
| | \$ 33,864 | \$ 54,689 |
| Quick Ratio (CA/CL) | 129% | 124% |