

## THE COMMUNITY PRESERVATION CORPORATION





















# Celebrating our 25th Year!

Over the course of the past 25 years, CPC has become nationally recognized as a leader in the financing of affordable housing. Since its founding in 1974, CPC has financed the rehabilitation or construction of nearly 70,000 units, representing a total investment of private and public debt of more than \$2.1 billion. The investments have been made with less than \$1 million of actual losses to private institutional investors.

CPC's efforts have helped to improve the quality of life for tens of thousands of residents, while preserving and strengthening dozens of communities. Entire neighborhoods have been stabilized through cost-effective rehabilitation and new construction. Housing has been provided for the elderly and for those with special needs. Moderate-and middle-income cooperatives have been restored and made economically stable.

CPC traces its origins to a 1972 report undertaken for the New York Clearing House Association. The report analyzed the city's problems of housing deterioration and abandonment, and recommended "creation of a permanently staffed entity, with sufficient management skills and financial resources, dedicated to improving specific neighborhoods." The non-profit New York City Community Preservation Corporation, as it was initially called, was incorporated in July of 1974.

The city's leading commercial banks, under the leadership of David Rockefeller, later joined by the major savings banks under the leadership of Alfred Mills, committed to the necessary financial support. The banks provided funding via two Subscription Agreements for capital contributions (\$400,000 total), a Revolving Credit Agreement (\$8 million) and a Collateral Trust Note Purchase Agreement (\$32 million).

Since 1979, CPC has been self-sufficient. Its credit resources have grown steadily over the years as CPC's success attracted more investors, including pension funds and secondary market institutions.

#### a defining difference

CPC chose to focus its early efforts on the two communities studied in the initial Clearing House report, Washington Heights in Manhattan and Crown Heights in Brooklyn, areas adjacent to the most widespread housing abandonment in New York City. Activities were undertaken in concert with the city's Housing and Development Administration (HDA) which had designated the communities as Neighborhood Preservation Areas. The intent was to coordinate public and private resources to create a "one-stop shop" where local owners could obtain construction and permanent financing, public subsidy and assistance in organizing moderate rehabilitation while tenants remained in occupancy. The goal was to economically and physically preserve the existing housing stock on a scale that could stem abandonment and create a model that could be replicated elsewhere.

Partnerships for Tomorrow

Bronx/Manhatta

12 CityHome

یے Brooklyn/Queens taten Island/Long Islan

CPC Resources, Inc

Center Spread

> لے کے Hudson Valle

Eastern Regi

Central Regi

Western Regio

25 New Jerse

New Jo

Financial Overvie

Directors & Officers Participating Institution

Phase I of the Land
Street row house
project is nearir
completion. The
\$2.6 million go
rehabilitation of
vacant buildings in the
City of Newburgh homes
the Hudson Valley ar
revitalized an enti
neighborhood. SONYN
provided mortgan
insurance

approach is the recent purchase, along with two experienced developers, of the 6,362 unsold condominiums, 438,000 square feet of commercial space and five garages at the sprawling Parkchester complex in the Bronx. It is one of CPC's most significant challenges. The \$200 million plan to upgrade and modernize all 12,271 apartments, without tenant displacement, is crucial to the future of this once model development, the thousands of families who live there and this important section of the borough.

CPC is considering similar investment and turnaround possibilities and plans a \$50 million fund to pursue such opportunities.

Another far-reaching effort was launched in 1994 in a joint CPC/SONYMA program to restore distressed middle- and moderate-income cooperatives. With CPC financing and SONYMA mortgage insurance, underlying mortgages are purchased at reduced prices, and funding is provided for needed repairs. CPC sponsor banks provide purchaser end loans. The result has been restored viability and stability for approximately 5,000 housing units and new opportunities for affordable home ownership for many families—without any direct public subsidy.

#### extending cpc's reach

In 1995, CPC formally merged with an upstate New York non-profit mortgage lender, the Community Lending Corporation (CLC) which had been founded in 1991 on the CPC model. CPC became a state-wide organization opening new offices in Albany, Syracuse and Buffalo. In 1998 CPC crossed the Hudson to open its first out-of-state office in New Jersey, where it is seeking to replicate the successful models that restored some of New York's most troubled neighborhoods. To date, four loans have been closed in the state this year.

CPC is also playing an active role in shaping policy to influence the regulatory environment. Two current concerns are to insure that there are sound lead abatement regulations which are compatible with the economic realities of affordable housing. Similarly, there must be an equitable pricing system to prevent water and sewer charges from overwhelming low- and moderate-income housing.



CPC today is strong and sustained by its 90 member banks and insurance companies. CPC has not only expanded, but models based on its success are being replicated in several states and cities across the country. While subsidies are in short supply, this places a premium on solid partnerships with lenders and communities. It calls for creative solutions and replicable programs that make the most of scarce resources. It requires steadfast commitment to fulfill the goals of the communities we serve.

## Partnerships for Tomorrow

We are filled with a sense of accomplishment as we celebrate the completion of our twenty-fifth year. From modest beginnings in 1974, we have evolved into a multifaceted development bank whose mission is to sustain and build working communities. Our initial goal was to stem the tide of housing abandonment that was plaguing New York City. With \$40 million of credit facilities from our founding banks, we focused our lending activities in two neighborhoods – Washington Heights in Manhattan and Crown Heights in Brooklyn. These two communities became the proving ground where we developed our skills, both in working with owners in the housing rehabilitation process, and in working with government to create the programmatic and regulatory environment within which private investment could flow to neighborhood redevelopment.

Buoyed by our early success, CPC expanded its activities both geographically and programmatically. We expanded to a New York City-wide operation, moved to suburban neighborhoods, and then expanded to include all of New York State. We crossed the Hudson to open our first New Jersey office at the end of 1998. Our lending programs had to adapt, both to our geographic expansion as well as to changing economic climates, diverse demographics and varying social needs.

CPC's initial focus on preventing abandonment through preserving occupied housing shifted to creating new housing from formerly abandoned properties as New York's economy moved from recession to expansion. As CPC's presence in the marketplace grew, we undertook challenges in several specialized areas of housing. Nothing exemplifies this better than our efforts to restore the financial viability of moderately priced cooperative apartments.

CPC's upstate expansion posed a series of new problems to solve. In the affluent New York City suburbs, creating affordable housing for service workers, seniors and first-time home buyers has been a major focus. In the Hudson Valley towns, the revitalization of downtown areas and the restoration of deteriorated multi-family properties are important priorities. Further upstate, most of the housing problems occurred in small one-to-four family properties located in inner cities. The problem in these communities was not so much the creation of lending programs to fix individual properties, but rather the creation of a lending infrastructure where sufficient numbers of properties can be upgraded so as to make a difference in the community. CPC helps each community it services achieve its affordable housing goals.

At the center of our efforts is an ongoing partnership with government in several arenas: statutory, regulatory, process and programs. On the statutory and regulatory level, CPC sought to create a conducive environment for large scale investment in community development while at the same time keeping a watchful eye on the impact of issues affecting low- and moderate-income communities. Thus, we have been strong advocates for effective tax incentives and credit enhancements to induce



Seated left to right: John A. Somers, Philip L. Milstein and John R. Mohr.

Standing left to right:
Peter D. Noris,
James B. Digney,
Leonard S. Simon,
Michael D. Lappin,
George Engelke,
Mark A. Willis.

Right page:

Charles J. Hamm,

Pamela P. Flaherty

CPC's senior staff stands in front of Harlem residence, 2072 Fifth Avenue, a twofamily development, financed under the CityHome Program. They are from left to right: Dianna Look, Rick Kumro, John McCarthy, Rose Browne, Eric Graap, Carolyn Au and Jack Greene. investments, and have sounded cautionary notes on the impact of changing water and sewer charges. We have also advocated the need to create balanced lead paint remediation standards.

CPC has worked closely with government in the design of a variety of public programs to solve a multitude of housing problems. Our focus is always on finding ways to keep costs low, to make the most efficient use of scarce public funds, and to maximize the use of private funds. New York City's Participation Loan Program best exemplifies such an approach.

Whether rebuilding neighborhoods, or addressing other crucial areas of affordable housing, the process is enormously complex. CPC has sought to work with government to organize this process, thereby reducing costs and increasing participation from smaller scale developers. This is particularly important in the area of neighborhood preservation, where a large number of government programs must meld with private financing in order to rehabilitate affordable housing. This, in turn, must be usable to the generally inexperienced owners in the targeted neighborhoods. The "one-stop shop" approach has been enormously successful in terms of scale and cost – literally thousands of housing units have been rehabilitated at significant savings over comparable governmental efforts.

With 25 years experience in the creative use of financing methods to promote community development, we are poised for significant new initiatives to achieve our mission. Through our subsidiary, CPC Resources, Inc., we plan to raise equity capital

to pursue several development strategies. These include: "rescuing" important properties, such as the planned renovation of the 12,271 apartments at Parkchester; strengthening emerging neighborhoods such as the upcoming rebuilding of Mount Morris Park West in Harlem, and assisting neighborhood institutions such as hospitals and universities by developing housing resources for their employees and students.

CPC is also examining the possibility of creating a broader, more liquid market for community development investments. This might include using our position as one of the largest community development lenders in the country to serve as a pooling agent for smaller investors, and bringing such larger pools to the national credit markets. It might also include assisting other community investors by adapting some of our successful approaches to their communities.

Finally, the workout of HUD subsidized properties and other potential defaulted affordable properties will be an important part of every community development agenda. CPC's efforts in the early 90's to recycle defaulted properties back into the community as affordable renovated properties serves as a model for such restructuring. Our challenge will be to do this on a scale where entire portfolios of properties can be responsibly recycled.

None of our success would have been possible without the ongoing support of our financial sponsors and investors. The pension funds, banks, thrifts and insurance companies have demonstrated their support through their increasing commitments to our credit resources. Most recently, our sponsoring banks, thrifts and insurance companies renewed over \$400 million of credit lines to CPC.

CPC's hardworking staff is the backbone of our success. The long hours they put in and the years of dedication to CPC have made us who we are. Thank you.

Over the past 25 years, CPC's activities have been led by an outstanding number of dedicated individuals serving as our Board on behalf of their institutions. Their hard work and care for the community have been the source of CPC's strength. We thank them all for their support. We also wish to thank several directors who left this year: Jill Considine, Robert Curley, William Frentz, Richard Kraemer, and Carol Parry. Their service on the board has been exemplary and vital to our success.

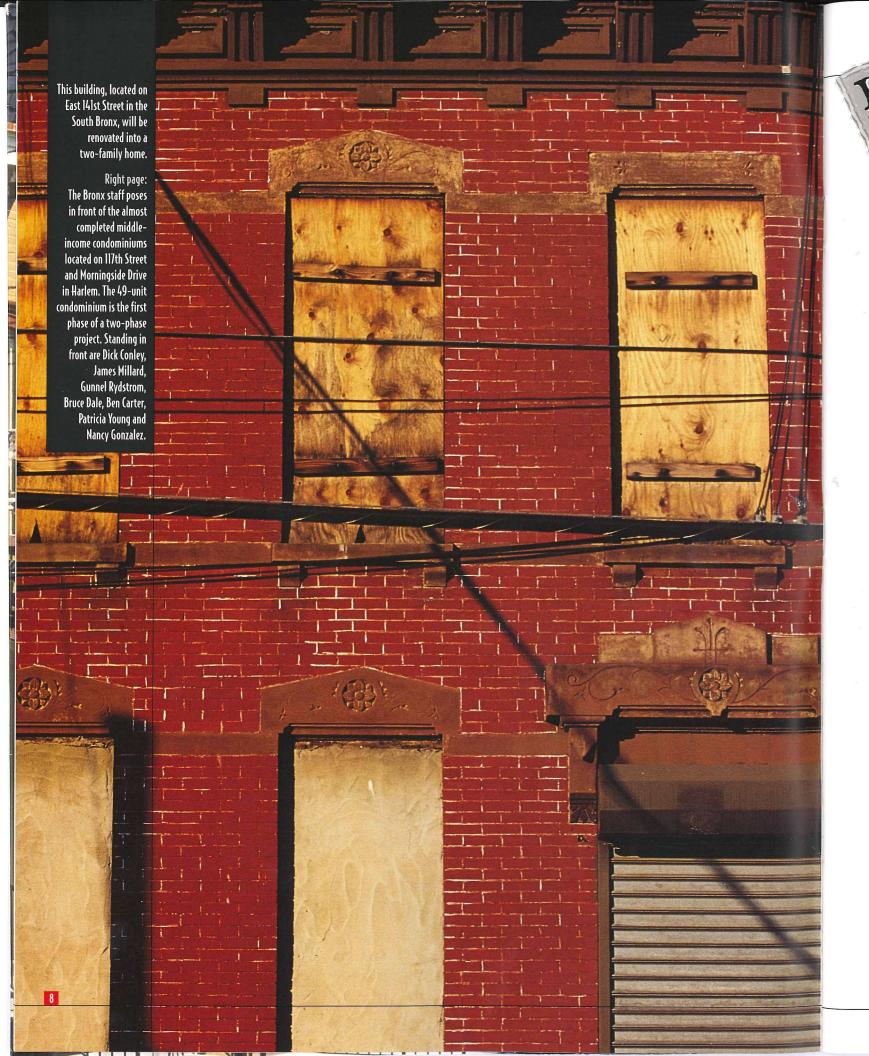
We wish to extend a special thank you to Jerry McDougal who served as CPC's chair from 1995 to 1997. Your contribution and unwavering commitment to CPC is greatly appreciated and will have an impact on the work we do for many years to come.

John M. Chomers

JOHN A. SOMERS Chairman MICHAEL D. LAPPIN

President & CEO





BROLTAN MANTHATTAN METERICE 19 Were salvageable has

Twenty-five years ago, CPC opened its first offices in Washington Heights and Crown Heights to demonstrate that if funding

were made available to rehabilitate older salvageable housing, the decline of deteriorating neighborhoods could be reversed. The programs proved enormously

successful and CPC's activities spread throughout the boroughs eventually resulting in the redevelopment of more than 5,000 housing units in Harlem, 7,000 in the South Bronx and more than 9,000 in Washington Heights and Inwood. Mortgage insurance for many of these projects was supplied by the State of New York Mortgage Agency and the Residential Mortgage Insurance Corporation.

The preservation of deteriorated occupied and vacant housing remains a central part of CPC's efforts. It is also critical for the economic health of New York City where over 60% of all housing is now 60 years old and older.

At the center of the program — that was largely pioneered in Washington Heights — was the creation of a "one-stop shop". This approach provides private financing, public subsidies and expertise in construction through a single source. This was necessary if CPC was to work effectively with local, often inexperienced, owners in upgrading their properties. The success of the program can be gauged by a virtual army of small owners who not only upgraded their properties, but bought nearby properties to renovate as they acquired expertise.

This process spread to other neighborhoods where CPC made loans. CPC works closely with community groups in these neighborhoods since tenant participation is so vital for in-occupancy upgrading. In many of these neighborhoods, traditional lenders have returned and CPC no longer needs to be as active.

The "one-stop" approach was adopted in the city's Vacant Building Program where previously owned city buildings were given to private developers to upgrade. Large sections of Harlem and the South Bronx were restored through this program. One measure of its success was the relatively low redevelopment cost – \$67,000 a unit on average for the over 10,000 units with which CPC was involved — resulting from CPC's ability to create a simplified development program to attract low cost builders.

In addition to low-cost rental housing, our more recent focus has turned to affordable home ownership, which has become an integral part of the redevelopment of Manhattan and the Bronx. We began to look at communities where unsubsidized home ownership was thought to be unworkable. CPC financed the first privately built condominium in Harlem on St. Nicholas Avenue.

Home ownership continues to be an important force in the Harlem community through the CityHome program, a joint effort of CPC, The Enterprise Foundation and HPD to renovate small buildings. This home ownership program has given many moderate-income families the opportunity to own their own Harlem homes.

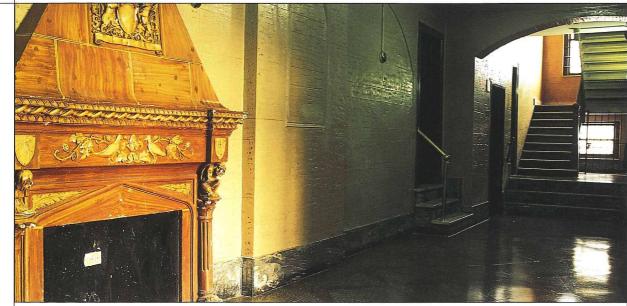


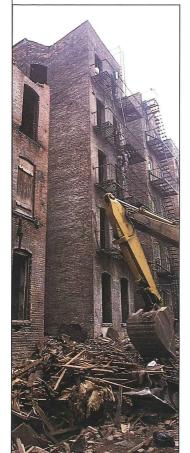
Top: This north Bronx apartment building was rehabilitated in 1996 with an Article 8A loan from HPD. CPC's loan will refinance 3424 Gates Place with a permanent takeout by the Methodist Pension Fund.

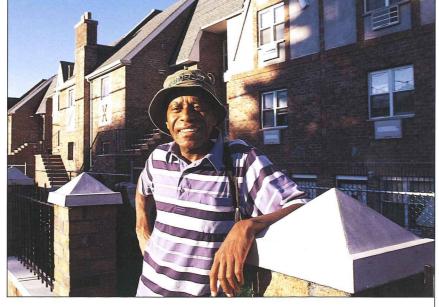
Center left: The 117th Street condos are vacant shells before renovation begins.

Center right:
A resident of 3356-70
Baychester Avenue takes a moment to smile for the camera.
These recently constructed 3-family split level homes were financed with \$1.3 million from CPC with a Freddie Mac takeout.

Bottom: The beautiful detailing on so many of the apartment buildings in Harlem is evident here at 265 West 123rd Street. This 8-unit, 5 story walk-up building built circa 1900 has been newly renovated with funding from CPC and HPD with credit enhancement by REMIC.









Another example of a home ownership project is a two-phase condominium development on West 117th Street and Morningside Avenue in Harlem. The first phase was closed with a joint construction loan with MetLife for 49 condominium units. The Harlem Community Development Corporation (HCDC) is the community sponsor. This project has subsidies from HPD and New York State's Affordable Housing Program. A second phase will begin construction shortly.

In the Bronx, CPC maintains its commitment to the poorest area of the South Bronx in Community Districts 1, 2 and 3 where we have financed 227 units and committed approximately \$1 million of the Community Development Financial Institutions (CDFI) funds. These funds are half of a \$2 million grant from the U.S. Treasury Department that will be used for no-interest supplemental financing in conjunction with CPC loans. CPC has participated with HPD in its effort to help owners in this community by continuing our participation in its training program for management and financing of problem buildings in conjunction with HPD's anti-abandonment outreach.

CPC has also established a relationship with Fleet Bank to jointly underwrite and service construction loans originated for New York State's Housing Development Corporation's (HDC) New Opportunities Program. Fleet will provide credit enhancement for the HDC bonds during the term of the construction loan. The first of these projects is the new construction of a 91-unit apartment building in Kingsbridge Heights with total financing of \$10 million.

With the decline of subsidies in the 1990's, CPC pursued market-based alternatives to rebuild affordable housing. For example, we were able to finance the purchase of foreclosed properties at discounted rates, and so could afford to upgrade the properties without additional public subsidies.

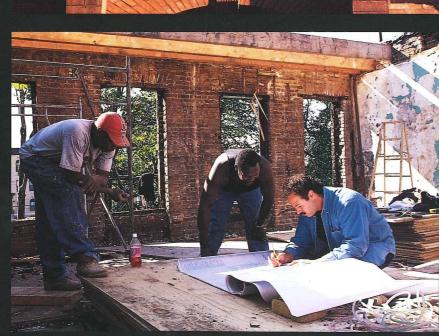




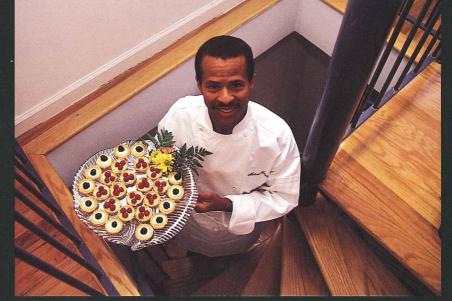








-



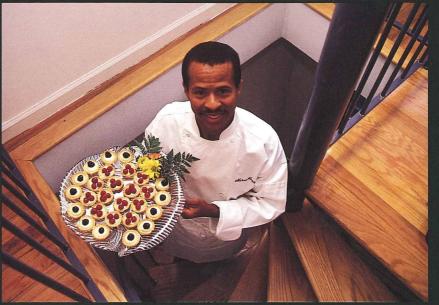


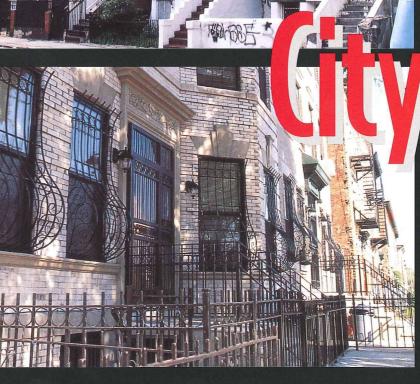


architect and works with a

local nonprofit to sell the buildings to predominantly first-time home owners. More than \$112 million in construction loans have

been closed since the program's inception in 1994 for the rehabilitation of 383 buildings. Republic, Chase and other banks are providing end loans to purchasers.







BROOKLYN
QUEENS
STATEN ISLAND
LONG ISLAND
OFFICE
SINCE 19

The Crown Heights office was the second CPC office to open a quarter of a century ago.

Today, it serves an area extending from Brooklyn to Queens, Staten Island, lower Manhattan, and Nassau and Suffolk counties on Long Island, with diverse housing from large and

small multi-family buildings, to single-family homes. Fiscal year 1998-1999 was its most successful year with 51 closed loans totaling \$74 million.

Our initial focus in Brooklyn was on large apartment buildings similar to those we had concentrated on in Washington Heights. We learned to work with diverse communities and closed many loans in Crown Heights, along Eastern Parkway and other neighborhoods where we worked with the Russian, West Indian, Hasidic, African American, Hispanic and other communities. CPC has gained the confidence of these communities by meeting the challenge of working with tenants and community leaders to deliver habitable housing without displacing families.

These loans support rental housing and home ownership opportunities as well as stores and businesses in low- to moderate-income neighborhoods. The financing products, which may be subsidized and include participants, are utilized for moderate or gut rehabilitation, new construction, refinancing, and acquisition. The diversity of the housing stock is matched by the variety of loan programs utilized by CPC's staff to make capital available throughout the market area.

The CPC staff works with a large number of inexperienced owners of one or two small multi-family properties averaging 20 units or less, to analyze the most appropriate financing package for their needs, and to identify a variety of public subsidy programs, for those who are eligible. CPC recently introduced the Small Building Loan Program and the Targeted Area Loan Program for smaller buildings.

CPC's Small Building Loan Program — featuring reduced fees, faster processing, simpler forms and extensive technical support — provides rehabilitation financing for

owners of buildings that are 20 units or less. By simplifying the process and making funding readily available for the small building owner, we provide even greater assistance to neighborhood housing needs.

To assist the small building owner, CPC staff reviews the scope and cost of the proposed rehabilitation, advises the owners regarding government agency filings required to obtain tax benefits and provides names of experienced local architects and contractors.

CPC's Targeted Area Loan Program, available throughout New York State, is for multi-family rental properties. The loans are used for acquisition and construction, with a maximum loan amount of \$500,000. This program has considerably reduced fees, and cash-outs are available if the ownership is greater than five years.

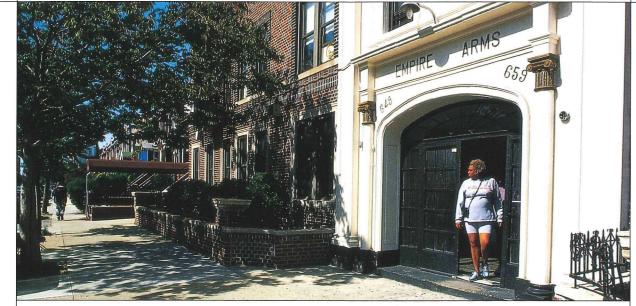


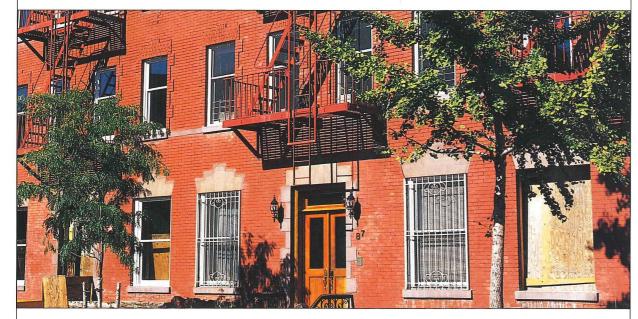
Top: The PLP program
is one of the great
success stories in the
partnership between
CPC and HPD. This fully
occupied apartment
building in Crown
Heights, 649 Empire
Boulevard, was
rehabilitated in 1985
under PLP. The new
mortgage will
refinance CPC's
existing mortgage.

Middle: These three contiguous buildings at 85-89 Butler Street in Boerum Hill are scheduled for a \$1.2 million gut rehabilitation with financing provided by FNMA and CPC.

Bottom left: New homes for Brooklyn residents have brought this East New York neighborhood back to life through the Nehemiah program, a joint effort of East Brooklyn Congregations, CPC and several Brooklyn churches. To date, construction has commenced on 355 homes.

Bottom right: \$3.1 million in construction financing from CPC helped build 6833 Shore Road in Bay Ridge, a 6-story elevator building containing 22 apartments, significant commercial space and ample parking.









Nearly 15 years ago, the leaders of the East Brooklyn Congregations (EBC), a broad-based community organization, and the staff of the Industrial Areas Foundation set out to bring East Brooklyn's devastated and abandoned neighborhoods back to life. Under EBC's Nehemiah program, nearly 2,200 single-family homes in Brownsville and East New York have been built and sold since 1983. CPC is assisting in building EBC's most recent undertaking to bring 645 new homes to the abandoned blocks west of Pennsylvania Avenue in East New York. To date, 355 houses have been built, sold or are under construction. Plans call for approximately another 290 to be completed over the next two years. The financing includes funding from CPC, HPD, Independence Community Bank, Citibank and several churches including the Catholic Diocese of Brooklyn, the Lutheran Church-Missouri Synod, the Episcopal Diocese of Long Island and St. Paul's Church. Below-market mortgage financing is being provided by SONYMA for individual home purchases.

The CityHome program, administered from the Brooklyn CPC office, provides financing for the rehabilitation of small buildings throughout New York City. Prior to the inception of this program, these neglected townhouses and smaller buildings were difficult to renovate. This joint effort of CPC, The Enterprise Foundation and HPD, has created home ownership opportunities throughout New York City by renovating hundreds of small buildings in HPD's inventory.

Much of the focus of the CPC and SONYMA program to restore value to cooperative housing centered on Brooklyn and Queens. Here, many properties converted from rental housing to co-ops, were burdened by too much debt and insufficient cash flows to be properly maintained. As a result, many who purchased individual apartments in these cooperatives saw the value of their homes decline precipitously. This decline was dramatically reversed when CPC and SONYMA stepped in to restructure the debt, provide funds for needed repairs and, with the help of Fannie Mae, Freddie Mac and a number of New York banks, restored the market for end loans.









CPC is formed by the New York Clearing House Association, joined by the Savings Banks Association of New York State, so that private interests and public officials can cooperate to combat the welldocumented cycle of housing neglect. Initial support from the participating banks is provided via two subscription agreements for capital contributions (\$400,000), a construction credit agreement (\$8 million) and a long term funding agreement (\$32 million).

CPC closes its first loan

founding for \$635,000 to

Street (pictured above) in

Washington Heights. The

loan is insured by the New

York City Rehabilitation

Mortgage Insurance

Corporation (REMIC).

rehabilitate One Arden

Il months after its

"75 "76 "77 "78 "79 '80 '81 '82 '83 '84

CPC expands beyond

its original target

neighborhoods of

housing in 19 city-

Preservation Areas.

Washington Heights and

Crown Heights to finance

designated Neighborhood

"Over the last few years many people have said that our cities cannot be saved unless we have decent places for people to live. Many people have said this is a job that must be done primarily by the private sector, and many people have said that there is only so much that government can do.

"Many people have said a lot of things, but the people bere today — The Community Preservation Corporation — have done something."

Mayor Edward I. Koch, remarking on the expansion of the CPC program. June 9, 1978

CPC begins financing projects in conjunction with HPD through the newly created Participation Loan Program (PLP), The program makes possible the renovation of thousands of deteriorated apartments without displacing tenants. In 1982, President Ronald Reagan (right) commends CPC for its work.

CPC assists the State of New York Mortgage Agency (SONYMA) to start a mortgage insurance program similar to REMIC: SONYMA rapidly becomes an insurer of CPC loans,

CPC expands to finance

housing throughout all of

New York City's non-

luxury neighborhoods.

CPC raises \$100 million as two New York City public pension funds, the New York City Police Pension

Fund and the New York City Employees Retirement System, agree to purchase \$100 million of its loans. City officials celebrate the ground-breaking for the first project (above). This is the first investment program of any American public pension fund in the rehabilitation of older multi-family housing. The New York City Teachers Retirement System and the New York State Common Retirement Fund join in 1991 with separate commitments. The Methodist Pension Fund



CPC forms the Housing Partnership Mortgage Corporation (HPMC) with seven New York based insurance companies (representatives above) to increase home ownership in low-income neighborhoods. HPMC commits \$100 million to purchase triple-A rated securities loans. This is primarily intended to stimulate affordable for-sale housing projects by protecting them from interest rate risk in a

backed by single-family rising rate environment.



(PC and SONYMA announce a \$100 million program to help distressed cooperatives, like Acropolis Gardens (above right). With CPC financing, and mortgage insurance provided by SONYMA, cooperatively owned buildings are restored to health. Underlying mortgages are purchased at reduced prices and funding is provided to make necessary repairs. (PC sponsor banks agree to provide financing for the purchase of share loans to individual homebuyers. **Oveens Borough President** 

Shulman announces the co-op program (right).

'94 '95 '96 '97

(PC begins negotiations

for the rehabilitation of

Parkchester. In the spring

of 1999, Bronx Borough

President Fernando Ferrer

Parkchester jitney with the

help of Assemblyman Peter

Rivera (bottom right). The

iitney is sponsored by the

Parkchester Preservation

Company L.P. (PPC). PPC

is a partnership formed

between CPCR and two

experienced real estate

developers.

christens the new free

(PC becomes a statewide

operation as the

of CPC.

Community Lending

Corporation formally

merges into and becomes

an unincorporated division

(PC opens its first office in New Jersey (photo below). Its initial focus is to restore deteriorated multifamily apartment houses in Northern New Jersey, while reaching out to other areas, following the same pattern successfully used by CPC in New York. CPC raises \$60 million from current and new investors



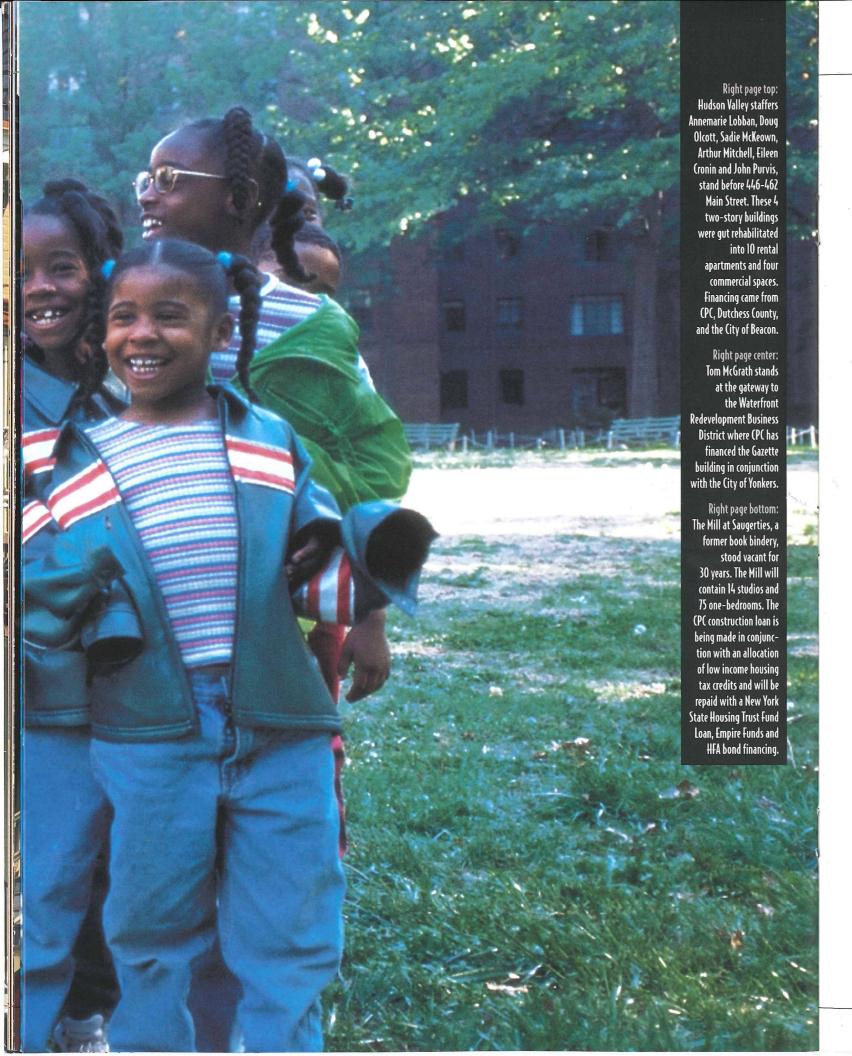
Monday, February 8, DAILY NI Building blo for middle c

(PC announces the availability of more that \$400 million for strated investment through the renewal of its credit

PRESERVATION CORPOR

agreements with New York's major lending institutions. The renew of these lines of credit strengthens CPC in its continuing efforts to finance quality afforda housing, improve neighborhoods and of opportunities for deve ers to rebuild commun

in New York and New



## HUDSON VALLEY OFFICE 89 SINCE 1989

Our first expansion outside of New York City was the Hudson Valley where we were confronted with a dramatically different market. We had to design programs that helped both urban areas experiencing

significant decline and small towns losing their main streets, while creating affordable housing in more affluent communities. We rose to the challenge, not only with new programs, but by creating partnerships with local organizations and city, state and federal programs. An essential partner in the Hudson Valley is also the Federal Home Loan Bank with whom we have financed many projects.

CPC is continuing its ongoing commitment to the renaissance of a number of former industrial towns along the Hudson River. Since its opening in 1989, the Hudson Valley office has significantly expanded its efforts in Yonkers, Beacon, Poughkeepsie and Newburgh.

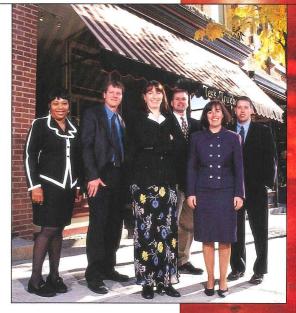
In the City of Yonkers we have completed 2,300 housing units with a total public/private investment of \$94 million. To further assist the city in moving forward with its redevelopment plans, we have shifted our focus to the restoration of the Downtown Waterfront Business District. Our first project there will be the renovation and addition of new space to the vacant Gazette building at 55 Main Street to create 22,000 square feet of retail and office space. This former newspaper office and printing plant is the first of a number of such projects being reviewed jointly by the city and CPC. The City of Yonkers has secured \$52 million to date in federal, state and local funds to implement the plan.

CPC has also made a major impact on the City of Beacon where we have financed the renovation of most of the vacant buildings in the historic East End. The gut rehabilitation of four vacant buildings recently transformed their two-story shells into ten affordable apartments, a restaurant and three storefronts. Through its public/private partnership with Dutchess County and the city, CPC has completed eight projects

comprised of 15 buildings. These formerly vacant properties now house 17 storefronts and 51 apartments transforming a dilapidated neighborhood into a vibrant antique and art district.

With Dutchess County, we have now committed a total of \$850,000 for the first of two projects at the West End of Main Street. These funds will be used to renovate two buildings that will bring this area of Beacon ten apartments and five storefronts.

CPC is a Freddie Mac seller/servicer and we have had a long and successful relationship with our affordable housing partner. During the 1998-99 fiscal year, the Hudson Valley office closed more than \$24 million in Freddie Mac loans in 13 transactions for a total of 607 units.









# CENTRAL REGION OFFICE 95

Syracuse and its suburbs have seen considerable upgrading of existing buildings and the rehabilitation of vacant units as the result of continuing CPC activity. The Central Region has closed more loans in the past year than at any time since its opening in 1995.

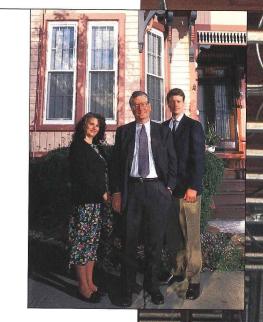
Much of CPC's success in this region can be attributed to the Small Building Loan Program and the development of strong partnerships with the City of Syracuse and its development agencies.

Partnerships have been critical to CPC's success in the Central Region's urban, suburban and rural areas. We have solid partnerships with Home Headquarters, the Syracuse city agency that coordinates home ownership efforts and has expanded to rehabilitating small rental properties; Syracuse Model Neighborhood Corporation, a 25-year-old agency that has developed more than 300 rental units; and Eastside Neighbors in Partnership, which focuses on the East side of Syracuse to rehabilitate housing for low-income families with the agency keeping title to the land.

During this fiscal year, procedures for the Small Building Loan Program were refined with 16 loans under \$250,000 closed. Two initiatives facilitated the Program's ability to provide assistance. The first, which resulted in five loans, was an agreement signed with Home Headquarters in which CPC and Home Headquarters jointly underwrite loans for buildings with six units or less.

The second is a \$1 million grant from the U.S. Treasury Department's Federal Community Development Financial Institutions Fund. This 0% funding is used to supplement CPC loans for affordable rental properties in Syracuse's six Community Development target areas including Brighton, Southwest, Near Westside, Washington Square, Near Northeastside and Near Eastside. Four of these loans have been closed this past year and seven have been approved.

In the future, we expect to accelerate efforts to finance small properties, which is the predominant rental housing stock in this region. The programs we have developed for the City of Syracuse will be utilized in the rest of the region. Plans are also under way to work with various nonprofit development agencies to provide construction financing for acquisition and rehabilitation of vacant houses.







The refinancing of Riverview Manor Apartments, a HUD Section 8 senior project in Northwest Buffalo, with a \$1.5 million loan from CPC along with restructuring of the rents through HUD's Mark-to-Market program allowed the owner to maintain the project for its elderly tenants.

Right page top:
Laurie O'Connell and
Michelle Andrzejewski of
the Buffalo office stand
in front of the Lexington
Food Cooperative, the
commercial tenant of
220 Lexington Avenue.
CPC's loan of \$460,000,
which will be sold to the
Common Retirement
Fund, helped stabilize
the building under a
new owner.

Right page center: The second phase of the renovation of St. Bernard's, affordable senior housing in Rochester, has been completed. The former Roman Catholic seminary contains an onsite geriatric center and adult daycare. Financing came from CPC, HOME and the Greate **Rochester Housing** Partnership. Fannie Mae securitized 90% of the permanent loan, and the securities were purchased by our sponsoring insurance companies.

Right page bottom: This 32-unit townhouse is situated on 5.6 acres. CPC's permanent loan of \$400,000 refinanced the construction loan. Insurance is provided by SONYMA. WESTERN
RECTON
RECTON
OFFICE 19
SINCE 19
past 20 year

CPC's Buffalo office opened in 1994
to provide hands-on service in the
western part of the state where
the industrial economy had
suffered serious setbacks. Over the

past 20 years, major companies left the area and 150,000 people left the city to find employment else-

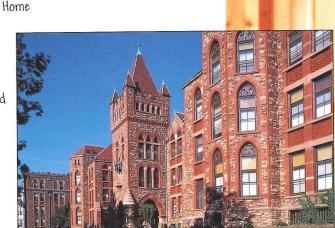
where. During that period the housing stock deteriorated significantly. Both large HUD projects and smaller two-to-four unit multi-family homes were in substantial need of rehabilitation. CPC has been successful in creating hundreds of new units of affordable housing throughout the city and the surrounding area as the economy improves and shifts toward the technology sector.

The University District Home Ownership Program has demonstrated that home ownership in low- and moderate-income communities in Buffalo is viable as well as desirable. CPC with Kensington-Bailey Neighborhood Housing Services is continuing to attain a consistent flow of public and private funds to rehabilitate single- and two-family homes. Most of these homes are HUD houses or bank foreclosures. This year eleven familes purchased homes with financing from HSBC and the Federal Home

Loan Bank at above the originally appraised value. As these homes are rehabilitated, the improvement in the community is evident with new and existing owners taking pride in their homes and the neighborhood.

We are continuing to finance community service properties. CPC participated in financing the rehabilitation of the YWCA and Monica Place in Rochester, which houses a program for women who are victims of domestic violence. The Western Region office has also committed to permanent financing for the construction of a new center for the Ibero Family Preservation Center, which provides day care for children and the disabled, including a Head Start program.

This office has completed small to very large senior and community service facilities in Buffalo and Rochester. These projects include a HUD Section 8 senior project and St. Bernard's, a former Roman Catholic seminary in Northern Rochester, which has been transformed into affordable housing for seniors. It includes an on-site geriatric center and an adult day care program.







NEW JERSEY OFFICE 98 SINCE 19

The New Jersey office celebrated its opening in Jersey City on December 8, 1998. Since then, the office has closed five loans comprising \$17.43

million and 802 units. Loan commitments have been signed on another three loans comprising \$1.9 million and 36 units.

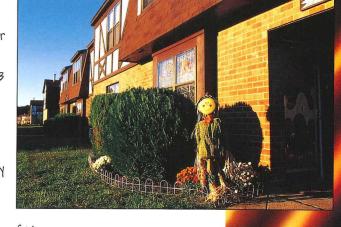
CPC continues to forge a path for its clients and investors through the state's complex web of public support while balancing affordability, community needs and economic return. Part of the mission in New Jersey, CPC's first lending area outside of New York State, is to replicate the predictable and routine public-private financing system that succeeded in rehabilitating some of New York's most distressed neighborhoods.

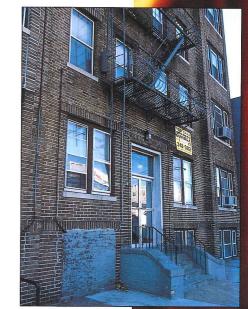
Home ownership and new construction have been emphasized in New Jersey. Our goal is to expand the availability of affordable housing by promoting the needed production and restoration of rental housing. To do this we are working on establishing access to resources from the federal, state and local governments to increase the availability of credit for renovation and permanent financing.

CPC and its community partners are working with government to set up a statewide Participation Loan Program for routine rental rehabilitation. In addition, we are working with the Department of Community Affairs to reform the Balanced Housing Program's "Landlord Project" subsidy which has been underutilized.

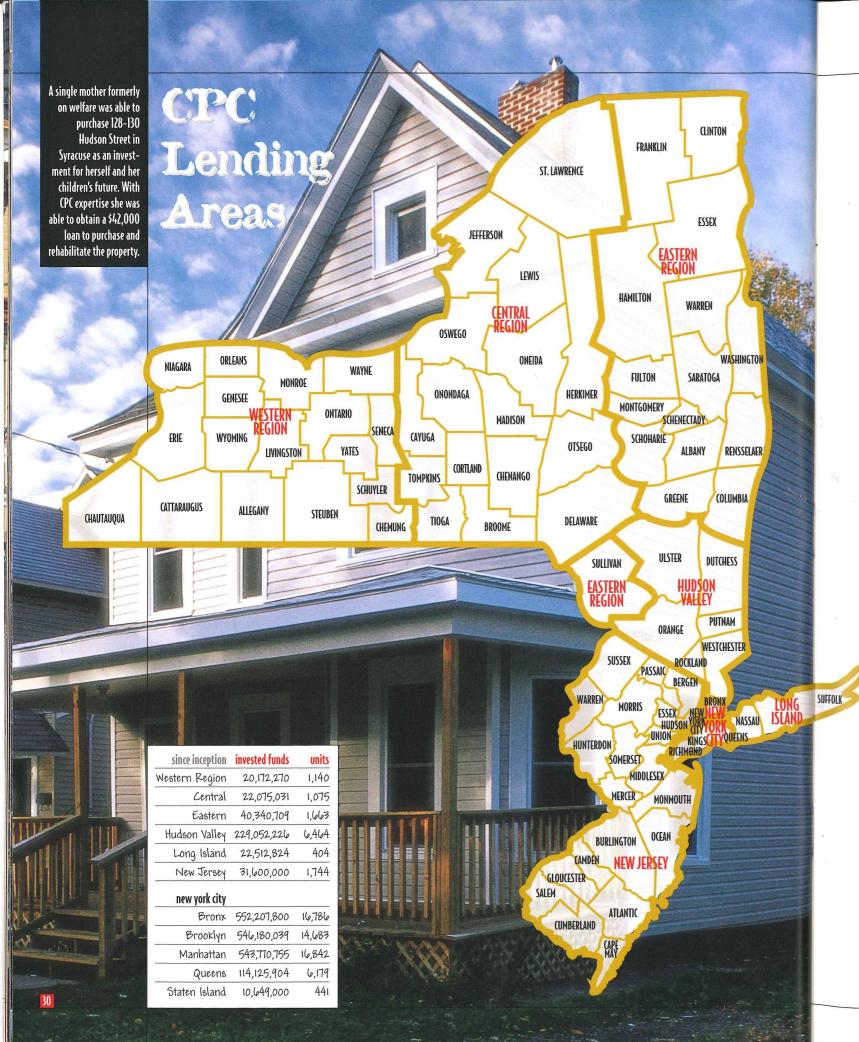
Further, CPC supports the creation of two, \$10 million New Jersey-based low income housing tax credit programs modeled on other state programs around the country. This effort is being coordinated by the New Jersey Affordable Housing Network, an association of community development corporations. In order to attract other sources of long-term loan capital, CPC is hoping to establish a statewide mortgage insurance program through the New Jersey Housing and Mortgage Finance Agency. Finally, CPC is continuing its discussions with local government about the incentives required to make affordable housing feasible.

The New Jersey office is targeting small—to mid-sized apartment buildings in lowand moderate—income neighborhoods in Hudson, Essex, Passaic and Union Counties, while continuing to reach out to other areas that will benefit from the restoration of a deteriorating rental housing stock.









## Financial Overview

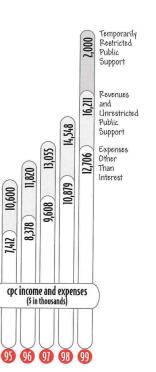
The Community Preservation Corporation ("CPC") completed the fiscal year ended June 30, 1999 with an excess of revenues over expenses of approximately \$5.5 million. Included in this was a \$2.0 million grant from the U.S. Department of the Treasury Community Development Financial Institutions Fund. The grant will be used to provide 0% interest loans among designated low- and moderate-income communities located in the South Bronx and Syracuse. CPC's fund balance, primarily the result of accumulated retained earnings over its 25 year history, now totals approximately \$35.4 million. CPC's financial strength enables the pursuit of the following objectives: 1) it furnishes a reserve against possible losses on construction and permanent loans held in portfolio by CPC. CPC's construction and permanent loan balances were \$103.6 million and \$59.7 million, respectively, at fiscal year-end. 2) It satisfies the various capital requirements under the revolving credit agreement with CPC's members and supplies the mandated financial strength for CPC's continued eligibility as an FHA-approved lender. 3) It provides the minimum capital requirements for seller/servicer status for Fannie Mae and Freddie Mac. 4) It enables CPC to expand its range of services.

There are three major sources of CPC's net income: interest spread on construction loans; commitment fees; and servicing fee income. Servicing fee income has made a larger contribution to income in recent years, largely reflecting cumulative portfolio growth from past originations. CPC serviced \$1.5 billion in mortgages by year-end for its own account and on behalf of participants, investors and other servicing clients.

Prospects for the future, while favorable, continue to be subject to fluctuations in several areas: cyclical economic trends including, in particular, employment trends for New York City residents and the rising government levies on housing, especially taxes and water/sewer billings; the supply of public subsidies, including entitlement programs for low-income households; and the efficient functioning of government agencies affecting rental housing.

A complete copy of the Corporation's Audited Financial Statement will be furnished upon written request. Written requests should be mailed to:

Eric P. Graap Treasurer and Chief Financial Officer The Community Preservation Corporation 5 West 37th Street New York, New York 10018



Left: This is just one of 5 turn-of-the-century brick walk-up apartment buildings that include 2210-14, 2222-24 Frederick Douglass, Jr. Boulevard and 279 West 119th Street. The 51-unit project is located on two blocks and contains 3,916 square feet of commercial space. CPC's and HDC's construction loans totaling \$4.89 million will finance an

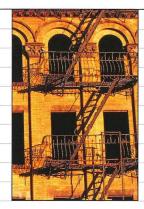
extensive rehabilita-

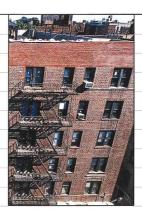
tion. HDC will provide

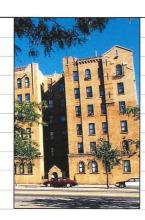
the permanent takeout.

Center: The PLP program has been a staple of CPC's loan programs since 1979. This PLP financed building, 2244 Morris Avenue – a fully occupied apartment building in the **University Heights** section of the Bronx will receive extensive structural repairs. The 27 year permanent loan of \$2.48 million is insured by REMIC.

Right: The Grand
Concourse in the Bronx
is lined with large
multi-family buildings.
This 6 story elevator
apartment building
containing 167 units
is being refinanced
with a \$2.55 million
Freddie Mac loan. The
property is 2720 Grand
Concourse.







\$288,852,565 \$306,931,726

## the community preservation corporation and subsidiary consolidated balance sheets

As of June 30, 1999 and 1998

Total liabilities and fund balance

ASSETS	99	98
INVESTMENT IN FIRST MORTGAGE,		
net of deferred commitment fees and allowance		
for possible investment losses:		
Construction loans	\$103,648,912	\$132,998,623
Permanent mortgage loans	59,654,639	48,570,398
Permanent mortgage loans -		
pledged under collateral trust notes	27,015,218	15,586,922
*	190,318,769	197,155,943
CASH AND CASH EQUIVALENTS, including restricted funds		
of \$71,423,015 and \$48,621,172 in 1999 and 1998, respectively	86,625,289	97,347,959
ACCRUED INTEREST RECEIVABLE	1,420,202	1,640,189
OTHER RECEIVABLES	2,813,785	2,934,807
OTHER ASSETS, net	7,674,520	7,852,828
Total assets	\$288,852,565	\$306,931,726
LIABILITIES AND FUND BALANCE	99	98
Liabilities:		
Notes payable under revolving credit agreement	\$ 82,989,100	\$ 116,612,500
Nonrecourse credit notes	3,811,350	=
Collateral trust notes payable	27,015,218	15,586,922
Construction loan participations payable	11,470,509	5,873,965
Accounts payable and accrued expenses	5,407,876	3,738,297
Participants' deposits	42,407,625	31,892,045
Due to noteholders	7,397,637	31,294,213
Escrow, deposits and other liabilities	72,962,678	72,048,149
Total Liabilities	253,461,993	277,046,091
COMMITMENTS AND CONTINGENCIES	99	98
FUND BALANCE		
Temporarily restricted	2,000,000	-
Unrestricted	33,390,572	29,885,635
Total fund balance	35,390,572	\$29,885,635







## the community preservation corporation and subsidiary, consolidated statements of support, revenues and expenses and changes in fund balance

For the years ended June 30, 1999 and 1998

REVENUES AND PUBLIC SUPPORT:	99	98	
Interest on first mortgage loans	\$15,897,505	\$ 18,026,138	
Interest on pledged first mortgage loans	1,791,034	828,054	
Servicing fee income	3,907,047	3,694,039	
Interest on short-term investments	1,429,050	1,312,148	
Commitment fees	759,872	354,925	
Other revenues	2,816,645	1,263,732	
Public support			
Temporarily restricted	2,000,000	-	
Unrestricted	202,000	125,000	2
Total revenues and public support	28,803,153	25,604,036	
EXPENSES:	99	98	
Interest expense	8,582,548	10,141,533	
Interest expense on collateral trust notes payable	1,791,034	828,054	
Interest expense on construction loan participations	218,969	86,190	
Employee compensation and benefits	6,920,360	6,485,413	
Office expenses	1,260,447	1,190,014	
Professional fees	902,678	663,069	
Depreciation and amortization	662,980	956,368	
Income tax expense	463,059	73,427	
Provision for loan losses	1,065,000	96,000	97
Other expenses	1,431,141	1,414,611	
Total expenses	23,298,216	21,934,679	
Excess of revenues and public support over expenses	5,504,937	3,669,357	3
FUND BALANCE, beginning of year	29,885,635	26,216,278	
FUND BALANCE, end of year	\$35,390,572	\$29,885,635	

Left: A \$685,000 loan helped the owner purchase 85-23 60th Street, 3 well maintained contiguous buildings in the Elmhurst section of Queens.

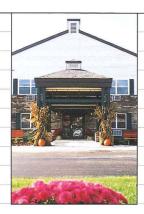
Center: HPD's Small
Building Loan Program
has been used to
finance 683 Jefferson
Avenue, a vacant
apartment house in
Bedford Stuyvesant.
CPC is supplying
\$220,000 and HPD is
supplying \$325,424 for
a gut renovation to
create 8 new homes.
After rehabilitation
rents will range from
\$450 to \$725.

Right: Establishing relationships with borrowers is key to building affordable housing in our communities. Cranberry Estates is one of several projects financed by CPC for our longtime borrower Bruce Tanski. We have now provided Mr. Tanski with \$13 million of permanent financing which has helped to create 414 new affordable housing units in Southern Saratoga County.

Left: The new construction of 72 apartments for Whitehall Court Senior Apartments means affordable housing for Albany's seniors with monthly rents ranging from \$421 - \$438 for a one-bedroom and \$511 for a two-bedroom. CPC provided \$1.245 million in permanent financing.

Center: A not-forprofit developer has turned a 15.6 acre parcel of vacant land into 30 detatched single-family affordable homes. This home ownership project was jointly financed by CPC and the New York State Affordable Housing Corporation.

Right: With financing from CPC, the City of Yonkers and the sale of low income housing tax credits, the Most Holy Trinity School in southwest Yonkers has been converted to Trinity Senior Apartments. The school, which was built in 1911, was vacant until conversion to a 45-unit apartment complex for seniors.





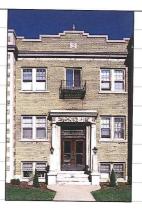


## the community preservation corporation and subsidiary consolidated statements of cash flows

For the years ended June 30, 1999 and 1998

CASH FLOWS FROM OPERATING ACTIVITIES:	99	98
Excess of revenues and public support over expenses	\$ 5,504,937	\$3,669,357
Adjustments to reconcile excess of revenues and public support		
over expenses to net cash provided by operating activities -		
Depreciation and amortization	662,980	956,368
Provision for loan losses	1,065,000	96,000
Decrease (increase) in accrued interest receivable	219,987	(281,800)
Decrease (increase) in other receivables	121,022	(411,290)
(Increase) in other assets	(1,415,999)	(540,355)
Increase in accounts payable and accrued expenses	1,669,579	489,559
Net cash provided by operating activities	7,827,506	3,977,839
CASH FLOWS FROM INVESTING ACTIVITIES:	99	98
First mortgages originated	(178,066,833)	(206,128,508)
Repayments of first mortgage loans	63,608,457	32,479,921
First mortgage loans sold	120,230,550	162,149,392
Purchase of fixed assets	(231,890)	(448,693)
Increase in other assets	1,163,218	(3,326,909)
Net cash provided by (used in) investing activities	6,703,502	(15,274,797)
CASH FLOWS FROM FINANCING ACTIVITIES:	99	98
(Decrease) increase in notes payable under revolving		
credit agreement, net	(33,623,400)	1,448,500
Nonrecourse credit notes issued	3,811,350	_
Collateral trust notes issued, net	11,428,296	7,784,031
Construction loan participations	5,596,543	5,873,965
Increase (decrease) in participants' deposits	10,515,580	(13,828,284)
(Decrease) increase in due to noteholders	(23,896,576)	28,053,590
Increase in escrow, deposits and other liabilities	914,529	5,116,586
Net cash (used in) provided by financing activities	(25,253,678)	34,448,388
Net (decrease) increase in cash and cash equivalents	(10,722,670)	23,151,430
CASH AND CASH EQUIVALENTS, beginning of year	97,347,959	74,196,529
CASH AND CASH EQUIVALENTS, end of year	\$86,625,289	\$97,347,959







## investment in first mortgage loans and related commitments

99	Construction	Permanent	Total
Number of loans	154	558	712
Funded commitments:	.,,	770	112
Total funded balance, net of repayments Less -	\$198,231	\$ 751,977	\$ 950,208
Participants' interests in loans originated			
prior to July 1, 1997	92,306	412,989	505,295
Mortgage loans sold	_	215,074	215,074
Mortgage loans pledged prior to			2.7/011
December 31, 1996	-	36,871	36.871
Corporation's portion	105,925	87,043	192,968
Allowance for possible investment losses	(1,838)	-	(1,838)
Net deferred commitment fees	(438)	(313)	(811)
Investment in first mortgage loans	\$103,649	\$ 86,670	\$ 190,319
98	Construction	Permanent	Total
Number of loans	167	580	747
Funded commitments:			
Total funded balance, net of repayments	\$256,913	\$785,630	\$1,042,543
Less -			
Participants' interests in loans originated			
prior to July 1, 1997	122,459	396,453	518,912
Mortgage loans sold	-	270,449	270,449
Mortgage loans pledged prior to			
December 31, 1996	-	54,400	54,400
Corporation's portion	134,454	64,328	198,782
Allowance for possible investment losses	(996)	-	(996)
Net deferred commitment fees	(459)	(171)	(630)
Investment in first mortgage loans	\$132,999	\$ 64,157	\$ 197,156

Left: Two abandoned buildings, 31-33 South Miller Street in Newburgh, were completely gut rehabilitated and converted into twofamily duplex rental units. CPC, state, federal and local sources have provided over \$1 million in financing for the revitalization of Miller Street that includes this project along with seven other historic one- and twofamily homes for firsttime home buyers.

Center: The inadequate electricity was upgraded from 15 amps to 70 amps along with other repairs to this 30-unit apartment building in Rochester. The CPC loan will be used for both acquisition and repair.

Right: The partnership that CPC has forged with the Kensington Bailey Neighborhood Housing Program continues to bring affordable homes like 236 Davidson Avenue to Buffalo's residents.

## Directors & Officers

#### board of directors

JOHN A. SOMERS, Chairman

Executive Vice President, TIAA-CREF

JILL M. CONSIDINE\*
President, New York Clearing
House Association

ROBERT M. CURLEY\* Senior Executive Vice President, KeyBank National Association

JAMES B. DIGNEY Senior Vice President, Real Estate Operations, MetLife

MARIEL O. DONATH
President & CEO, Community
Bankers Association of New
York State

GEORGE L. ENGELKE, JR. Chairman, President & CEO, Astoria Federal Savings & Loan Association

PAMELA P. FLAHERTY Senior Vice President, Citibank, N.A.

WILLIAM C. FRENTZ\* Vice President, Real Estate Investments, Guardian Life Insurance Company of America

RICHARD M. GUNTHEL
Managing Director,
Deutsche Banc Alex. Brown

CHARLES J. HAMM

Chairman, President & CEO,
Independence Community

Bank

RICHARD A. KRAEMER\* Vice Chairman, Republic New York Corporation

MICHAEL D. LAPPIN
President & CEO, The
Community Preservation
Corporation

JEROME R. MCDOUGAL\* Chairman, Executive Committee, Director, (ret.) RB Asset, Inc.

PHILIP L. MILSTEIN President & CEO, Emigrant Savings Bank

JOHN R. MOHR Executive Vice President, New York Clearing House Association, L.L.C.

PETER D. NORIS, CFA Executive Vice President and Chief Investment officer, The Equitable Life Assurance Society

FRANK J. OLLARI Senior Vice President, Real Estate Department, New York Life Insurance Company

CAROL PARRY\*
Executive Vice President, (ret.)
The Chase Manhattan Bank

LEONARD S. SIMON Vice Chairman, Charter One Financial Inc.

LAWRENCE J. TOAL
Chairman, President & CEO,
The Dime Savings Bank of
New York, FSB

MARK A. WILLIS Executive Vice President, Chase Community Development Group

KENNETH J. WITKIN Managing Director-Real Estate Finance Group, Fleet Bank

\*Resigned during 1998-1999.

#### upstate new york divisional board

LEONARD S. SIMON, Chair Vice Chairman, Charter One Financial, Inc. DAVID R. ALVORD President & Co-CEO, Alliance Bank, N.A.

G. GARY BERNER
Senior Vice President and
Chief Lending Officer,
Lockport Savings Bank

MICHAEL BRASSEL\* Regional President, Evergreen Bank, N.A.

MOSIE R. HANNAH Senior Vice President, Fleet Bank, National Association

MICHAEL D. LAPPIN
President & CEO,
The Community Preservation
Corporation

J. WILLIAM LEMPKA President & CEO, Ellenville National Bank

ALBERT J. PICCHI Vice President, Cohoes Savings Bank

JOSEPH F. REILLY
Vice President, Deputy
Manager of Real Estate
Group, Chase Community
Development Corporation

JOHN SCARCHILLI President & CEO, Pioneer Savings Bank

WILLIAM L. SCHRAUTH President & CEO, The Savings Bank of Utica

EDWARD C. SCHULTZ Vice President & CRA Business Manager, HSBC Bank USA

CHARLES M. SPROCK President & CEO, Rome Savings Bank

\*Resigned during 1998-1999.

#### mortgage committees

#### NEW YORK CITY MORTGAGE COMMITTEE

JANSEN NOYES III, Chair Senior Vice President, Emigrant Savings Bank

R. MICHAEL SWEARINGEN, Vice Chair Vice President, Chase Community Development Corporation

JOSEPH ANDOR Vice President, Republic National Bank of New York

RICHARD C. DE ZEGO\* Executive Vice President, Republic National Bank of New York

BERNICE L. GISCOMBE Vice President, Citibank, NA

MICHAEL D. LAPPIN
President & CEO,
The Community Preservation
Corporation

ERNEST FAIR, JR.

Managing Director –

Mortgage and Real Estate,

TIAA-CREF

MURRAY F. MASCIS Executive Vice President, The Dime Savings Bank of New York, FSB

JOSEPH S. MORGANO,\*
Executive Vice President &
Mortgage Officer,
Independence Community
Bank

DANIEL J. MCKILLOP Vice President, New York Life Insurance Company

JOSEPH E. SLEDGE\* Vice President, MetLife ROBIN THOMPSON
Senior Vice President,
Apple Bank for Savings

#### HUDSON VALLEY MORTGAGE COMMITTEE

#### MARGARET A. O'LEARY, Chair

Real Estate Vice President, New York Life Insurance Company

#### JAMES H. BASON, Vice Chair

Vice President, Real Estate Loan Officer, The Bank of New York

JOHN COSTA Assistant Vice President, First Union National Bank

STEVE G. DORMER Senior Vice President of Commercial Lending, Provident Savings Bank

JOHN LAMOREE Senior Vice President, Premier National Bank

MICHAEL D. LAPPIN
President & CEO,
The Community Preservation
Corporation

WILLIAM F. MELCHER Vice President, Putnam County Savings Bank

THOMAS NOLAN Vice President, HSBC Bank

ROBERT F. SIMINGTON\* Vice President, Putnam County Savings Bank

STEPHEN R. WEISS\* Assistant Vice President, First Union National Bank

DAVID D. WRIGHT Senior Vice President, Rhinebeck Savings Bank

#### EASTERN REGION (ALBANY) MORTGAGE COMMITTEE

NORMAN V. NICHOLS, Chair Senior Vice President, KeyBank National Association

ANDREW P. ZANOTTA, Vice Chair Vice President.

Evergreen Bank, N.A.

JACK GREENE
Senior Vice President,

The Community Preservation

JOHN HAYES Vice President & Chief Lending Officer, Pioneer Savings Bank

Corporation

MICHAEL J. KOLANACH Senior Commercial Loan Officer, Cohoes Savings Bank

EDWARD SIGLER
Vice President,
Chase Community
Development Corporation

BRIAN S. SMITH\* Vice President, Commercial Real Estate Finance, Fleet Bank. NA

## CENTRAL REGION (SYRACUSE) MORTGAGE COMMITTEE

KATHY L. DAVIS, Chair Senior Vice President, Alliance Bank, N.A.

GARY K. HART, Vice Chair Administrative Vice President, BSB Bank & Trust

RICHARD W. DRISCOLL Vice President, M & T Bank

STEPHEN C. KIRBY Vice President, Herkimer County Trust Company JACK GREENE Senior Vice President, The Community Preservation Corporation

W. DAVID SCHERMERHORN Vice President, Oswego City Savings Bank

R. SCOTT SCHMID Vice President, Chase Community Development Corporation

#### WESTERN REGION (BUFFALO) MORTGAGE COMMITTEE

EDWARD C. SCHULTZ, Chair Vice President & CRA Business Manager, Marine Midland Bank, N.A.

G. GARY BERNER
Senior Vice President and
Chief Lending Officer,
Lockport Savings Bank

TERRY L. BERTRAM President & CEO, Maple City Savings & Loan Association

REGINALD S. CORSI Executve Vice President, Commercial Loans Business Development, Lake Shore Savings & Loan Association

KAREN CUMMINGS\* Vice President, KeyBank National Association, NA

JOSEPH G. EICHELDINGER Vice President, Chase Community Development Corporation

JACK GREENE Senior Vice President, The Community Preservation Corporation

#### NEW JERSEY MORTGAGE COMMITTEE

RICHARD A. HARRIS, Chair Senior Vice President, The Trust Company of New Jersey

MARK KABAKOW Vice President & Director of Community Development, Citibank, F.S.B.

JACK GREENE
Senior Vice President,
The Community Preservation
Corporation

JAMES P. MEICKE Vice President, Commercial Real Estate Department, Summit Bank

JANSEN NOYES III Senior Vice President, Emigrant Savings Bank

R. MICHAEL SWEARINGEN Vice President, Chase Community Development Corporation

VINCENT TOYE Senior Vice President, First Union National Bank

\*Resigned during 1998-1999.

## Officers & Staff

MICHAEL D. LAPPIN President & CEO

JOHN M. MCCARTHY
Executive Vice President &
COO

#### central office

KARL AFFLICK Field Inspector

CAROLYN AU Vice President

LINDA BATI Senior Loan Administrator

TAMMY BENABE Executive Assistant

NATALIE BENOIT Administrative Assistant

PETER BRODIE
Assistant Project Manager

ROSE BROWNE
Director of Single Family
Lending

ARLENE T. CARROLL
Assistant to the President

SHELLY CLEARY Project Manager

ESTRELLA DAGDAYAN Assistant Controller

MAMIE DOZIER Accounts Payable Specialist

KATHLEEN A. DUNN Senior Vice President

MARY A. ENRIGHT Vice President

TERESA G. FELDMAN Manager, Treasury Operations

ERIC P. GRAAP
Treasurer & Chief Financial
Officer

JACK GREENE Senior Vice President JOAN GUERRA Executive Assistant & Office Manager

KATHLEEN HAGAR Assistant to the General Counsel

MARIAN C. HASSETT Manager, Human Resources & Corporate Administration

CONNIE HUI Manager, Loan Administration

KATHERINE KELLOGG Closings Coordinator

RICHARD A. KUMRO Vice President, General Counsel & Secretary

PATRICIA KRAMPS Closings Coordinator

MARILYN LAGUER Receptionist

NELSON LOK Loan Administrator

DIANNA LOOK Vice President

BRIAN LYNCH
Collections & Loan
Administrator

SHERILL M. MARASIGAN Executive Assistant

ELTON MASSEY Project Manager

FRANCIS MEANEY Assistant Director, Information Technology

JANICE MOTSINGER Staff Accountant

KATHLEEN MURPHY Manager, Loan Administration

PAUL PARK Controller MARIA PEREZ
Loan Administrator

SUSAN M. POLLOCK Vice President

BRENDA RATLIFF
Director of Communications

MAUREEN REGOLIZIO Administrative Assistant

CRESTON RICE Assistant Asset Manager

ANGELICA RIVERA Loan Administrator

HELENE S. RUDOLPH Deputy General Counsel

MALINDA SEALEY Administrative Assistant

LEON SHNAYDER Information Technology Assistant

ERIKA SMIT Assistant Vice President

CLARE SWEENEY Loan Administrator

SHAWNYA TULLOCH Loan Disbursement Administrator

VANESSA VENTO Loan Administrator

KATHYANN WALCOTT Accountant

DEBORAH WIDERKEHR Assistant Vice President

GARRET WILLIAMS Office Assistant

JAMAR WILLIAMS Clerical Assistant

KISHA WILSON Loan Administrator

ALEXANDRA YURCHYSHYN Investor Relations

#### manhattan/bronx office

BRUCE DALE Senior Vice President, Regional Director

RICHARD P. CONLEY Senior Vice President, Mortgage Officer

NANCY GONZALEZ Assistant Mortgage Officer

JAMES MILLARD Assistant Mortgage Officer

GUNNEL RYDSTROM Mortgage Officer

PATRICIA YOUNG Administrative Assistant

#### brooklyn/queens/ staten island/ long island office

MARY A. BRENNAN Senior Vice President, Regional Director

PATRICIA FIGUEROA Mortgage Analyst

SUSAN E. FORESTA Assistant Vice President

ANITA PINS Vice President

LISA RODRIGUEZ Administrative Assistant

DANIEL J. WHEELER Assistant Mortgage Officer

#### hudson valley office

THOMAS P. MCGRATH Senior Vice President, Director of Upstate Lending

SADIE MCKEOWN Senior Vice President, Regional Director

## EILEEN M. CRONIN Neighborhood Mortgage CPC resou

Officer

ANNMARIE LOBBAN Administrative Assistant

ARTHUR W. MITCHELL, III Mortgage Officer

DOUGLAS L. OLCOTT Vice President

JOHN PURVIS Assistant Mortgage Officer

#### albany office

ANDERS TOMSON Vice President, Regional Director

PATRICK WEKLAR Assistant Mortgage Officer

#### buffalo office

MICHELLE A.
ANDRZETEWSKI
Community Preservation
Officer

LAURIE A. O'CONNELL Office Manager

### syracuse office

DAVID S. MICHEL Vice President, Regional Director

TIMOTHY J. DOYLE Mortgage Officer

SUSAN C. WHITE Assistant Mortgage Officer

### new jersey office

JUSTIN PEYSER Vice President, Regional Director

JOHN VAN DECKER Assistant Mortgage Officer

### cpc resources, inc.\*\*\*

#### DIRECTORS

JOHN A. SOMERS, Chair GEORGE L. ENGELKE, JR. RICHARD M. GUNTHEL RICHARD A. KRAEMER MICHAEL D. LAPPIN JEROME R. MCDOUGAL\* PHILIP L. MILSTEIN FRANK J. OLLARI

#### OFFICERS

MICHAEL D. LAPPIN President & CEO

JOHN M. MCCARTHY Executive Vice President

KATHLEEN A. DUNN Executive Vice President for Development

CAROLYN AU Vice President

MARY E. ENRIGHT Vice President

ERIC P. GRAAP Chief Financial Officer

JACK GREENE Senior Vice President

RICHARD A. KUMRO Vice President, General Counsel & Secretary

DIANNA LOOK Vice President

SUSAN POLLOCK Vice President

DEBORAH WIDERKEHR Assistant Vice President

\*Resigned during 1998-1999

\*\*\* CPC Resources, Inc. is a wholly owned subsidiary of The Community Preservation Corporation

## CPC Offices

#### central

5 West 37th Street New York, New York 10018 (212) 869-5300

#### manhattan/bronx

3154 Albany Crescent Bronx, New York 10463 (718) 601-6600

#### brooklyn/queens/ staten island/ long island

175 Remsen Street 10th Floor Brooklyn, New York 11201 (718) 522-3900

#### hudson vallev

245 Saw Mill River Road
Hawthorne, New York 10532
(914) 747-2570

75 N
Sth
Jers

#### alban

39 North Pearl Street 3rd Floor Albany, New York 12207 (518) 463-1716

#### syracuse

120 E. Washington Street Suite 812 Syracuse, New York 13202 (315) 476-3173

#### buffalo

403 Main Street Suite 715 Buffalo, New York 14203 (716) 853-0266

### new jersey

75 Montgomery Street 5th Floor Jersey City, New Jersey 07302 (201) 547-5626

# Participating Institutions

#### banks & savings institutions

Alliance Bank NA Amalgamated Bank of New Apple Bank for Savings Arab Bank plc Astoria Federal Savings & Loan Association Atlantic Bank of New York Ballston Spa National Bank Banco Popular North America The Bank of Greene County The Bank of New York Bank of Tokyo-Mitsubishi Trust Company BSB Bank and Trust Company The Canandaigua National Bank & Trust Company Carver Federal Savings Bank Catskill Savings Bank Cattaraugus County Bank Central National Bank of Canajoharie Champlain National Bank Charter One Financial Inc. The Chase Manhattan Bank Chinatrust Bank (U.S.A.) Citibank, F.S.B. New Jersey Citibank, N.A. Citibank (New York State) City National Bank & Trust Company Cohoes Savings Bank Deutsche Bank The Dime Savings Bank of New York, FSB The Dime Savings Bank of Williamsburgh Ellenville National Bank Elmira Savings Bank, FSB Emigrant Savings Bank European American Bank Evergreen Bank, N.A.

Fairport Savings & Loan Association The First National Bank of Jeffersonville First National Bank of Scotia First State Bank of Canisteo. First Union National Bank Fleet Bank, National Association Flushing Savings Bank, FSB Fulton Savings Bank Glens Falls National Bank & Trust Company GreenPoint Bank The Herkimer County Trust Company HSBC Bank USA Hudson River Bank & Trust Company Hudson United Bank Independence Community Bank The Industrial Bank of Japan Trust Company Jamaica Savings Bank FSB J.P. Morgan Community Development Corporation KeyBank National Association Lake Shore Savings & Loan Association Lockport Savings Bank Manufacturers & Traders Trust Company Maple City Savings & Loan Mohawk Community Bank The North Country Savings North Fork Bank Oswego City Savings Bank Pioneer Savings Bank PNC Bank N.A. Premier National Bank Provident Bank Putnam County Savings Bank Queens County Savings Bank

Republic National Bank of

New York

Rhinebeck Savings Bank Ridgewood Savings Bank Rome Savings Bank Roslyn Savings Bank Saratoga National Bank & Trust Company Savings Bank of the Finger Lakes, FSB The Savings Bank of Utica Solvay Bank Staten Island Savings Bank Sterling National Bank Summit Bank Tioga State Bank The Trust Company of New Union State Bank United States Trust Company of New York U.S. Trust Company of New

Jersey

Walden Savings Bank

Waterhouse National Bank

#### insurance companies

The Equitable Life Assurance Society of The United The Guardian Life Insurance Company of America Metropolitan Life Insurance Company Mutual Life Insurance Company of New York New York Life Insurance Company TIAA-CREF

#### additional investors

New York City Employees Retirement System New York City Police Pension Fund New York State Common Retirement Fund Pension Fund of the United Methodist Church Teachers Retirement System of the City of New York

Design: Jill Singer Graphics Editors: Brenda Ratliff: Linden Alschuler & Photography: James Cavanaugh, Ronald L. Glassman, Dan Vecchio Printing: Thompson Printing Company

## 25 Years of Leadership

ALFRED S. MILLS 1974-1978

JAMES O. BOISI 1978-1980

JOSEPH C. BRENNAN 1981-1982

JOHN D KYLE 1983-1984

DONALD L. THOMAS

FRANCIS L. BRYANT, JR 1986-1987

JEFFREY R. GRANDY 1987-1988

RAYMOND V. O'BRIEN, JR. 1988-1990

JAMES F. MURRAY 1990-1991

HARRY D. GARBER 1991-1993

MICHAEL HEGARTY

JEROME MCDOUGAL 1995-1997

JOHN SOMERS 1998-Present

#### presidents

WARREN T. LINDQUIST 1974-1977

EDGAR A. LAMPERT 1977-1980

MICHAEL D. LAPPIN 1980-Present

#### directors

THEODOSSIOS ATHANASSIADES 1993-1995 Metropolitan Life Insurance

JAMES O. BOISI 1979-1981 Morgan Guaranty Trust Company of New York

ROBERT G. BRANDELY 1978-1979 The East New York Savings Bank

JOSEPH C. BRENNAN Emigrant Savings Bank

1995-Present

WILLIAM R. BRENNAN, JR. 1975, 1979-1981 Harlem Savings Bank

FRANCIS L. BRYANT, JR. 1985-1987 Manufacturers Hanover Trust Company

EUGENE J. CALLAN 1979-1981 The New York Bank for Savinas

GERALD CLARK 1996-1998 Metropolitan Life Insurance Company

JUL M CONSIDINE New York Clearing House Association

GLEN E. COVERDALE (CPC) 1989-1993 (HPMC) 1987-1989 Metropolitan Life Insurance Company

MORRIS D. CRAWFORD, JR. The Bowery Savings Bank

FRANK G. CREAMER JR 1989-1991 Citicorp Real Estate, Inc.

SPENCER S. CROW 1995-1998 Maple City Savings & Loan Association

ROBERT M CURLEY 1995-1999 Key Bank National Association

TAMES B DIGNEY 1998-Present

MARIEL O DONIATE 1998-Present Community Bankers Association of New York

GEORGE L. ENGELKE JR. 1994-Present Astoria Federal Savings & Loan Association

EDWARD A. FARLEY Manufacturers Hanover Trust Company

PETER J. FINLEY 1996-1997 The Equitable Life Assurance Society of the United States

PAMELA P. FLAHERTY Citigroup

WILLIAM C. FRENTZ (CPC) 1989-1999 (HPMC) 1986-1989 Guardian Life Insurance

Company of America HARRY D. GARBER (CPC) 1989-1997 (HPMC) 1987-1989 The Equitable Financial

MICHAEL J. GILL 1977-1978 Bankers Trust Company

JEFFREY R. GRANDY 1982-1989 Citicorp North America

RICHARD M. GUNTHEL 1988-Present BT Alex Brown Inc

CHARLES J. HAMM 1994-Present Independence Community

MICHAEL HEGARTY 1992-1998 The Equitable Life 1979-1980 Assurance Society of the United States

WILLIAM G. HERBSTER 1974-1976 Citibank NA First National City Bank

HAROLD K. HERZOG 1992-1999 (HPMC) 1986-1987 New York Life Insurance

JOHN A HOOPER The Chase Manhattan Bank

PAZEL G. JACKSON, JR. The New York Bank for Savings The Bowery Savings Bank

JOHN H. MOTLEY

FRANCIS X. MURPHY

Marine Midland Bank

JAMES F. MURRAY

The Chase Manhattan Bank.

Chemical Bank

1977-1978

1985-1991

PHILIP L. MILSTEIN RICHARD A. KRAEMER 1995-Present Emigrant Savings Bank Republic New York Corporation JOHN R. MOHR

1999-Present JOHN D. KYLE New York Clearinghouse 1981-1988 Association, L.L.C Chemical Bank

EDWARD M. LAMONT 1975-1978 Morgan Guaranty Trust Company of New York

EDGAR A. LAMPERT 1974, 1980-1981 MICHAEL D. LAPPIN

Company

1982-1986

1991-1999

1988 - Present The Community Preservation Corporation I. J. LASURDO 1982-1991 The Green Point Savings PETER D. NORIS

The Equitable Life

Assurance Society

JOHN M NOSWORTHY

Eastern Savings Bank

Emigrant Savings Bank

THOMAS P. O'CONNOR

New York Life Insurance

(HPMC) 1987-1988

FRANK J. OLLARI

WILLIAM F. OLSON

WILLIAM E. PANITZ

The Chase Manhattan Bank

The Chase Manhattan Bank,

1974 1976-1978

Citibank, N.A.

CAROL PARRY

WILLIAM C. PLOG

JOHN R. PRICE

1974-1976

1998-1999

TASCO

(HPMC) 1989

Company

1989-1994

RAYMOND V. O'BRIEN, JR.

1998-Present

1975-1977

1985-1995

ROBERT N. LAUGHLIN Citicorp Real Estate, Inc.

JOHN F. LEE 1974-1993 New York Clearing House Association

ROBERT O LEHRMAN 1987-1998 Community Bankers Association of New York State

GERALD M LEVY 1989-1992 Chemical Realty Group

WILLIAM G. LILLIS 1982-1992 American Savings Bank WARREN T. LINDQUIST

1974, 1980-1981 ROBERT I LIPP

> Chemical Bank ROBERT A. MCCORMACK 1992-1995

JEROME R. MCDOUGAL

River Bank America

1974-1975 CHARLES H. MILLER Manufacturers Hanover Trust Company Dime Savings Bank of New JOSEPH H. QUINN

ALFRED S. MILLS

VINCENT J. QUINN 1983-1984 Metropolitan Savings Bank JOHN W. RABER

1979-1981 The Green Point Savings Bank LLOYD REED

(HPMC) 1987-1988 Mutual Life Insurance Company of New York

WILLAM H. RINCKER 1995-1997 BSB Bank and Trust

DAVID ROCKEFELLER The Chase Manhattan Bank.

FREDERICK H. SCHNEIDER 1981-1982 Roosevelt Savings Bank

ROBERT W. SHIPPEE 1993-1996 The Chase Manhattan Bank N.A.

LEONARD S. SIMON 1999-Present Charter One Financia

CHARLES C. SMITH 1979-1981 Bankers Trust Company

JOHN A. SOMERS 1990 - Present TIAA-CREF

ROBERTS STRONG (CPC) 1989-Present The Chase Manhattan Bank NA New York Life Insurance

DONALD L. THOMAS 1975-1989 Anchor Savings Bank

KENNETH H. THORN Peoples Westchester Savings First Fidelity Bank, N.A., New York

> LAWRENCE J. TOAL 1997-Present The Dime Savings Bank of

> GEORGE F. ULICH 1978 1980 The Williamsburgh Savings

JOHN H VOGEL 1979-1981 National Bank of North America

ROBERT F. WALLACE 1983-1985 National Westminster Bank

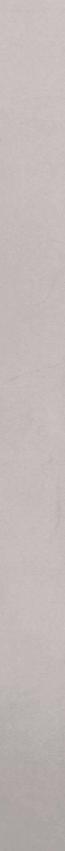
MICHAEL J. WECHSLER Chemical Bank

TIMOTHY J. WELCH 1994-1996 Equitable Real Estate Investment Management.

MARK A. WILLIS 1999-Present Chase Community Development Group

KENNETH J. WITKIN 1998-Present Fleet Group

References to HPMC are to Housing Partnership Mortgage Corporation, which existed from 1986-1989 CPC directors during that time were also directors of HPMC.





The Community Preservation Corporation
5 West 37th Street - New York, New York 10018 - (212) 869-5300